



IT & Telecom Innovated
Solutions

TnD Canada Inc.

IT & TELECOM INNOVATED SOLUTIONS

**IT
Experts
Relying
on
TnD
Canada
since
2009**

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IT & Telecom Innovated Solutions

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1. Executive Summary

TnD is an independent telecommunication and network solution provider. We specialize in infrastructure, structure cabling, network building/maintenance, system installation and repair services.

At TnD, we believe that trust needs to be earned and we are confident that our work will ensure a very long term partnership with your organization. We have the ability and the capability to be your single source vendor for all your telecommunication and network requirements as reflected by our current portfolio and past projects where a suite of services mentioned later in the document were successfully implemented.

Our small size gives us the ability to provide flexible and custom solutions to all of our clients' needs, which is integral to staying competitive in the market. Moreover, we have a proven track record of providing "fit-for-purpose" billing options such as flat rate or Time and Material and competitive pricing.

TnD retains the WSIB clearance certificate and liability insurance \$5M to meet your organization's pre-qualification requirements

2. Vision

To provide low cost, innovative and all-encompassing telecommunication and data services to small, mid-size and large businesses that will enable us to be a partner in our clients' success and contribute positively to their respective bottom lines.

3. Mission Statement

Our mission is to offer our clients a one stop and hassle free service to fulfill all their telecommunications and networking needs supported by our team of experienced professionals who conduct their business with operational discipline

4. Services

TnD provides services to clients in a wide range of industries across Canada. Our portfolio includes manufacturing, retail, telecommunication providers and carrier based clients. Our core services include:

- Structured cabling Fibre and Copper.
- Onsite smart hands field service deployment as per SLA
- Design, engineering and project management
- Industrial, commercial and residential voice/data cable installation
- Telecom, internet, Wi-Fi and security hardware installation and configuration • Multi-vendor equipment installation and configuration
- Regular maintenance and technical support

5. Our Approach

At TnD, we believe that transparency, integrity and communication are three fundamental elements required to deliver any project/initiative on time, on schedule and with minimal scope changes.

Our project managers are experienced in leading integrated teams to ensure successful delivery of initiatives and keeping all stakeholders aligned through-out the project lifecycle. We can assist in stage gated process and/or "fit for purpose" project management model.

Furthermore, the TnD team believes in open and honest relationship with our clients to ensure expectations are well understood to drive a planning and execution model with "no surprises" at any stage of the project.

6. Experience

The following is a list of some of our clients and projects successfully completed by our team for your reference:

Client	Project
Frontier Networks	KFC, Root Canada, Pita pit, Circle K stores, MyHealth Canada, Bluenotes etc. Structure cabling, DSL, Fibre, VOIP, Wi-Fi Aps, etc.
Acklands Grainger	Structure cabling, Racks, Network Equipment, UP, Wi-Fi Aps, CCTV
Windsor Factory Supply	Structure cabling, Racks, Network Equipment, UP, Wi-Fi Aps, CCTV
Barrie Communications	Catholic School Board Ontario: PA system in different schools
MTS Allstream Inc.	POST, DSL, Fibre, VOIP etc
Pizza Pizza Ltd	Wi-Fi Aps, POS system
Netivot HaTorah School Board	Voice, Data cabling, WIFI APs
Barrie Communications Ltd.	Toronto Catholic District School Board. PA system and CCTV system
Paragon Micro Inc.	JFE Shoji Power Canada Inc. Burlington. Fiber Installation project.

7. Business Functions/Area of Experties

At TnD Canada, we believe in providing all-encompassing service that takes into consideration every aspect of our clients' journey with us through-out the project lifecycle and post implementation. We take pride in offering our expertise in the following areas:

7.1. Field Services

7.1.1 Cabling and Infrastructure

- Voice, Data, Video
- LAN/WAN, I&R, POS, DSL, POTS, Wi-Fi, Security
- Splicing

7.1.3 Staging and Configuration

- Commissioning/ Decommissioning
- Turn-up and cut-over
- Integration of surveillance systems with smart phones

7.1.2. Installation and Deployment

- All hardware devices (Phone, Internet, Security)
- Network equipment
- Framing racks, fiber raceways and cable paths
- Access points
- M.D.F, X-Connection

7.1.4 Other Activities

- Termination, Testing and Certification
- Warehousing, Logistic support and reporting

7.2 Telecommunications

7.2.1. Phone Services

- Analog telephone systems, VoIP systems and PBX systems
- Latest phone systems with all available features

7.2.2 Internet

- DSL internet modems (XDSL), cable internet modems
- Bell and Rogers/Cogeco
- Field audits
- Maintenance - SLA 7/24 coverage
- Service calls - troubleshooting

7.3 Professional Services

- Project Management
- Inventory Management • Consultation

8. Our Commitment

TnD has built its reputation on skilled workforce and a drive to provide quality service. Our team's key attributes are integrity, experience and innovative minds that enable us to exceed our clients' expectations time and again.

We have well-equipped and dedicated team that works with all the stakeholders to ensure their respective function is executed with diligence and quality. Working as an integrated team even in the execution phase of the project may be unusual in our industry but we strongly believe that it allows for complete alignment with our clients at all times and ensures successful delivery of the project.

It is our vision to be our clients' partner in their respective journeys to implement the most cost effective and innovative solutions to their current and future business needs. We are confident that due to our operational excellence focused approach that forms the foundation of our work, you will rest assured that you have partnered with the right organization.

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